# INDIANAPOLIS METROPOLITAN RAILURY COMPANY

## 2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY SCO (score x	RES
and the second	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operat overall ability to operate in a safe, efficient and productive manner, in accordan current standards, with adequate investment, to ensure Operator will positively communities served and meet the HHPA's Goals.	ce wtih			
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2		2	
WEET THE GOALS OF	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	1	30	-50	)
	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0			
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	<u>(1)</u>			agran operation and a
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS EXPERTISE: Operators proposed operations organizational structure and team capabilities, experience, and expertise and predicted ability to manage and mai economically viable safe operation to the benefit of HHPA & the communities i	members ntain an			
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	2	20 2	2	6
STRUCTURE, PERSONNEL EXPERIENCE AND UNIQUE EXPERTISE OF PROPOSED TEAM	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed				
	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
	Insufficient materials provided to ensure the proposed organizational structure personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	-1			
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operation outreach, organizational structure, revenue forecasts, and capitol investments, manageable, and feasible.	s, programs, , are clear,	15	-15	
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	2			
VIABILITY	Demonstrated high level of financial viability that will ensure long-term succes of Operator	1			)
	Financial viability appears to meet minimum levels for long-term success of Operator	0			
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	(1)			
PROPOSED INVESTMENT	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capit into HHPA facilities or proposed lease payments for use of the Corridor are cle for the HHPA's, Owner's and Communities along the Corridor future success.	al investment ear and adequate			
	Demonstrated outstanding investment ensuring the future success of the HHPA, Owner's and Communities served	2	15	1,8	
OR PROPOSED LEASE PAYMENTS	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1		1-15	<b>)</b>
	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	0			
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served				

(SCORERS SHALL CIRCLE SCORE GIVEN IN EACH CATEGORY AND TALLY THE WEIGHTED SCORE AND SUM THE TOTAL IN THE BOXES PROVIDED)

SCORING CRITERIA	SCORE (Circle One)	WEIGHT	scc	WEIGHTED RES weight)
proposed excursions and programs ability to positively impact the communities s	served in		,	
Demonstrated outstanding program that will ensure positive impact to communities served	2			
Demonstrated high level of programs that will ensure positive impact to communities served	1	10		<b>)</b>
Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1			
OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROPOSED CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lease term within reasonable limits and their proposed limits of operations and maintenance on the Corridor has ability to meet the needs of the HHPA and Owners.				
Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	2	,		
	1	10	-10	<b>)</b>
Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0			
	(1)			
	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Operoposed excursions and programs ability to positively impact the communities terms of increased tourism opportunities, economic impact, railroad education, Demonstrated outstanding program that will ensure positive impact to communities served  Demonstrated high level of programs that will ensure positive impact to communities served  Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed  Insufficient organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed  OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROJ CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired leavithin reasonable limits and their proposed limits of operations and maintenance Corridor has ability to meet the needs of the HHPA and Owners.  Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners  Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Operators proposed excursions and programs ability to positively impact the communities served in terms of increased tourism opportunities, economic impact, railroad education, etc.  Demonstrated outstanding program that will ensure positive impact to communities served  Demonstrated high level of programs that will ensure positive impact to communities served  Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed  Insufficient organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed  OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROPOSED CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lease term within reasonable limits and their proposed limits of operations and maintenance on the Corridor has ability to meet the needs of the HHPA and Owners.  Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners  Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners  Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners  Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners  Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Operators proposed excursions and programs ability to positively impact the communities served in terms of increased tourism opportunities, economic impact, railroad education, etc.  Demonstrated outstanding program that will ensure positive impact to communities served  Demonstrated high level of programs that will ensure positive impact to communities served  Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed  Insufficient organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed  OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROPOSED CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lease term within reasonable limits and their proposed limits of operations and maintenance on the Corridor has ability to meet the needs of the HHPA and Owners.  Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners  Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA on and its Owners  Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA on and its Owners  Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA on and its Owners	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Operators proposed excursions and programs ability to positively impact the communities served in terms of increased tourism opportunities, economic impact, railroad education, etc.  Demonstrated outstanding program that will ensure positive impact to communities served  Demonstrated high level of programs that will ensure positive impact to communities served  Organizational structure, personnel qualifications, and expertise meet minimum leves of expertise to ensure long-term viability of operations proposed  Insufficient organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed  OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROPOSED  CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lease term within reasonable limits and their proposed corridor has ability to meet the needs of the HHPA and Owners.  Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners  Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners  Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners  Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners  Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners

WEIGHTED TOTAL SCORE:
[Add 6 weighted scores - Max Total = 200]

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposal submit

SCORER'S SIGNATURE:

SCORER'S NAME (PRINTED)

DATE SCORED:

MITO AFTER CONFINATION

## NICKEL PLATE HERITAGE RAILTOAD

#### 2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY SCO (score x	RES	
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operatoverall ability to operate in a safe, efficient and productive manner, in accordant current standards, with adequate investment, to ensure Operator will positively communities served and meet the HHPA's Goals.	ce wtih				
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2			-7	
MEET THE GUALS OF	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	1	30	-3	)	
	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0				
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	4				
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS A EXPERTISE: Operators proposed operations organizational structure and team capabilities, experience, and expertise and predicted ability to manage and mai economically viable safe operation to the benefit of HHPA & the communities in	members ntain an				
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	2				
STRUCTURE, PERSONNEL ÉXPERIENCE AND UNIQUE EXPERTISE OF PROPOSED TEAM	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	1	20	-2	0	
	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0				
	Insufficient materials provided to ensure the proposed organizational structure personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	(1)				
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operation outreach, organizational structure, revenue forecasts, and capitol investments, manageable, and feasible.	s, programs, are clear,	¥			
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	2	15			
VIABILITY	Demonstrated high level of financial viability that will ensure long-term success of Operator	1	,22	-15		
	Financial viability appears to meet minimum levels for long-term success of Operator	0				
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	-1				
PROPOSED INVESTMENT	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capit into HHPA facilities or proposed lease payments for use of the Corridor are cle for the HHPA's, Owner's and Communities along the Corridor future success.	al investment ar and adequate				
	Demonstrated outstanding investment ensuring the future success of the HHPA, Owner's and Communities served	2	15			
OR PROPOSED LEASE PAYMENTS	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1	13	+15	> 1	
	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	0				
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	1				

(SCORERS SHALL CIRCLE SCORE GIVEN IN EACH CATEGORY AND TALLY THE WEIGHTED SCORE AND SUM THE TOTAL IN THE BOXES PROVIDED)

CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY SCO (score x	RES
OPERATORS PROPOSES	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Op- proposed excursions and programs ability to positively impact the communities terms of increased tourism opportunities, economic impact, railroad education,	served in			
OPERATORS PROPOSED EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	2			`
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served	(i)	10		<i>)</i>
SERVED	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
	Insufficient organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1			
PROPOSED MINIMUM AND DESIRED LEASE TERM & LIMITS OF CORRIDOR USE	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PRO- CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lea within reasonable limits and their proposed limits of operations and maintenanc Corridor has ability to meet the needs of the HHPA and Owners.	se term			
	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	2			
	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	1	. 10	-17	)
	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0			
	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	(4)			

WEIGHTED TOTAL SCORE:
(Add 6 weighted scores - Max Total = 200)

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposal submit

SCORER'S SIGNATURE:

SCORER'S NAME (PRINTED)

DATE SCORED:

HOOSIER HERITAGE RAIRDAD

## 2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

ALUATION CRITERIA RATED BY SCOP	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY SCO (score x	RES
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operate overall ability to operate in a safe, efficient and productive manner, in accordance current standards, with adequate investment, to ensure Operator will positively communities served and meet the HHPA's Goals.	ce wtih	wtih		
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2			0
MEET THE GOALS OF	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	1	30	-5	)
	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0			
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals				
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS A EXPERTISE: Operators proposed operations organizational structure and team capabilities, experience, and expertise and predicted ability to manage and mail economically viable safe operation to the benefit of HHPA & the communities in	members ntain an			
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	2	20 = 2		
STRUCTURE, PERSONNEL EXPERIENCE AND UNIQUE EXPERTISE OF PROPOSED TEAM	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	1		-2	C
	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
	Insufficient materials provided to ensure the proposed organizational structure personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.				
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operation outreach, organizational structure, revenue forecasts, and capitol investments, manageable, and feasible.	s, programs, , are clear,	15	,	
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	2			/
VIABILITY	Demonstrated high level of financial viability that will ensure long-term success of Operator	5 1		1-15	)
	Financial viability appears to meet minimum levels for long-term success of Operator	0			
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	(1)			
PROPOSED INVESTMENT	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capit into HHPA facilities or proposed lease payments for use of the Corridor are cle for the HHPA's, Owner's and Communities along the Corridor future success.	al investment ear and adequate			
	Demonstrated outstanding investment ensuring the future success of the HHPA, Owner's and Communities served	2	15		
OR PROPOSED LEASE PAYMENTS	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1	-	-118	
,,	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	0			
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	i (-1)			*

(SCORERS SHALL CIRCLE SCORE GIVEN IN EACH CATEGORY AND TALLY THE WEIGHTED SCORE AND SUM THE TOTAL IN THE BOXES PROVIDED)

CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	SCC	WEIGHTED RES weight)
	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Operoposed excursions and programs ability to positively impact the communities terms of increased tourism opportunities, economic impact, railroad education,	served in	4		
OPERATORS PROPOSED EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	2		,	
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served	1	10	1-10	
SERVED	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
	Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	(1)			
	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PRO CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lex within reasonable limits and their proposed limits of operations and maintenanc Corridor has ability to meet the needs of the HHPA and Owners.	se term			
PROPOSED MINIMUM	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	2			
AND DESIRED LEASE TERM & LIMITS OF CORRIDOR USE	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	1	10	-/1	
· · · · · · · · · · · · · · · · · · ·	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0			
• • • • • • • • • • • • • • • • • • •	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	(÷)			
			TED TOTAL SCORE: shted scores - Max Total = 200)	-10	D

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposal submittee

SCORER'S SIGNATURE:

SCORER'S NAME (PRINTED)

DATE SCORED:

10WA PACIFIC

## 2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

ALUATION CRITERIA RAYED BY SCO	SCOPING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operator overall ability to operate in a safe, efficient and productive manner, in accordance current standards, with adequate investment, to ensure Operator will positively in communities served and meet the HHPA's Goals.	wtih		
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	(1)		
OVERALL ABILITY TO MEET THE GOALS OF	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	1	30	60
тне ннра	Overall organization strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HRPA's goals	0		
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	-1		
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS AI EXPERTISE: Operators proposed operations organizational structure and team or capabilities, experience, and expertise and predicted ability to manage and main economically viable safe operation to the benefit of HHPA & the communities im	embers ain an		
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	(2)	20	
TRUCTURE; PERSONNEL EXPERIENCE AND UNIQUE EXPERTISE OF	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	1		40
PROPOSED TEAM	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0		
	Insufficient materials provided to ensure the proposed organizational structure, personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	-1		
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operations, outreach, organizational structure, revenue forecasts, and capitol investments, a manageable, and feasible.	programs, ire clear,		
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	(2)	- 15	6
VIABILITY	Demonstrated high level of financial viability that will ensure long-term success of Operator	1		30
	Financial viability appears to meet minimum levels for long-term success of Operator	0		
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	-1		
	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capita into HHPA facilities or proposed lease payments for use of the Corridor are clea for the HHPA's, Owner's and Communities along the Corridor future success.	investment r and adequat	re	
PROPOSED INVESTMENT	have a control of communities control	2	15	
OR PROPOSED LEASE PAYMENTS	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1		
	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	0	_	
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	-1		

(SCORERS SHALL CIRCLE SCORE GIVEN IN EACH CATEGORY AND TALLY THE WEIGHTED SCORE AND SUM THE TOTAL IN THE BOXES PROVIDED)

CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)
OPERATORS PROPOSED	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Ope proposed excursions and programs ability to positively impact the communities terms of increased tourism opportunities, economic impact, railroad education,	served in		
EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	2		
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served	( <u>1</u> )	10	/ψ.
SERVED	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0		
	Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1		
PROPOSED MINIMUM AND DESIRED LEASE TERM & LIMITS OF CORRIDOR USE	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROI CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lea within reasonable limits and their proposed limits of operations and maintenance Corridor has ability to meet the needs of the HHPA and Owners.	ise term		
	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	2		
	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	1	10	10
	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0		
	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	-1		

WEIGHTED TOTAL SCORE:
(Add 6 weighted scores - Max Total = 200)

165

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposal subm

SCORER'S SIGNATURE:

SCORER'S NAME (PRINTED)

DATE SCORED:

## INDIANA Transportion Museum

## 2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

ALUATION CRITERIA RATED BY SCOF	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY SCO (score x	RES
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operate overall ability to operate in a safe, efficient and productive manner, in accordance current standards, with adequate investment, to ensure Operator will positively communities served and meet the HHPA's Goals.	ce wtih			
PERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2	30	100	5
MEET THE GUALS OF	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	1			)
	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0			
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	-1			Address of the State of State
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS A EXPERTISE: Operators proposed operations organizational structure and team capabilities, experience, and expertise and predicted ability to manage and mai economically viable safe operation to the benefit of HHPA & the communities in	members ntain an			
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	(2)	20	4	$\wedge$
STRUCTURE, PERSONNEL ÉXPERIENCE AND UNIQUE EXPERTISE OF PROPOSED TEAM	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	1			0
	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
	Insufficient materials provided to ensure the proposed organizational structure personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	-1			
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operation outreach, organizational structure, revenue forecasts, and capitol investments manageable, and feasible.	s, programs, , are clear,	15	30	
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	2			$\bigcirc$
VIABILITY	Demonstrated high level of financial viability that will ensure long-term succes of Operator	5 1			O
	Financial viability appears to meet minimum levels for long-term success of Operator	0			
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	-1			
PROPOSED INVESTMENT	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capi into HHPA facilities or proposed lease payments for use of the Corridor are cle for the HHPA's, Owner's and Communities along the Corridor future success.	tal investment ear and adequate	15		
	Demonstrated outstanding investment ensuring the future success of the HHPA, Owner's and Communities served	(2)		5 *	\
OR PROPOSED LEASE PAYMENTS	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1	15	124	) .
	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	0			
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	d -1			

(SCORERS SHALL CIRCLE SCORE GIVEN IN EACH CATEGORY AND TALLY THE WEIGHTED SCORE AND SUM THE TOTAL IN THE BOXES PROVIDED)

CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT		WEIGHTED RES weight)
	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Operoposed excursions and programs ability to positively impact the communities terms of increased tourism opportunities, economic impact, railroad education,	served in			
OPERATORS PROPOSED EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	2			
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served	1	10	1	
SERVED	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			l
	Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1			
The state of the s	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROI CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lea within reasonable limits and their proposed limits of operations and maintenanc Corridor has ability to meet the needs of the HHPA and Owners.	se term			•
PROPOSED MINIMUM	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	<u>(2)</u>			
AND DESIRED LEASE TERM & LIMITS OF CORRIDOR USE	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	1	10	20	
	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0			
	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	-1			

(Add 6 weighted scores - Max Total = 200)

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposal sul

SCORER'S SIGNATURE:

SCORER'S NAME (PRINTED)

DATE SCORED: